

The Case for Global Diversification

There's a World of Opportunity in Equities

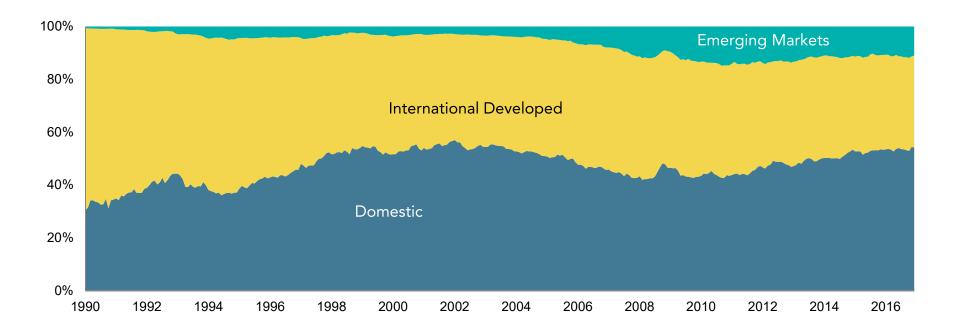
Percent of world market capitalization as of December 31, 2016



Market Capitalization of Global Stock Markets

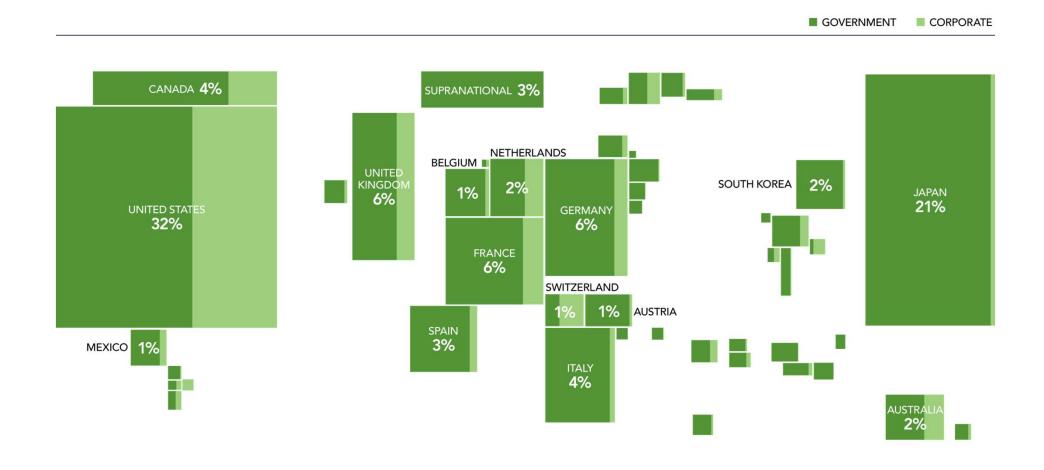
January 1990-December 2016

			-	Weights							
	Number of Countries	Number of Stocks	Total Value	December 31, 2016	Change from Previous Year	01/90–12/16 Average					
US	1	3,311	25.35 Trillion	54.20%	▲ 0.90%	47.07%					
Developed Markets ex US	22	6,315	16.26 Trillion	34.76%	▼ -1.16%	46.27%					
Emerging Markets	23	5,619	5.16 Trillion	11.04%	▲ 0.25%	6.65%					
Total	46	15,245	46.78 Trillion	100.00%							



There's a World of Opportunity in Fixed Income

Percent of global investment grade bond market as of December 31, 2016



The Randomness of Returns

Annual Return (%)

_	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Highest Return	7.6	62.6	34.2	34.0	36.0	39.4	8.8	78.5	28.1	9.4	20.1	38.8	32.0	5.8	31.7
1	5.1	60.2	33.2	25.5	32.1	8.2	6.6	53.3	26.9	3.4	18.2	34.5	13.7	4.5	21.3
	3.6	55.8	29.9	21.1	30.0	7.5	4.7	51.4	24.9	2.3	18.1	32.5	13.5	1.5	17.3
	3.4	47.3	25.6	15.1	27.9	6.3	-28.9	37.6	24.5	2.1	18.1	32.4	4.9	1.4	12.0
	2.2	46.6	25.0	13.8	23.5	5.9	-33.8	28.5	21.2	0.6	17.9	28.3	4.2	1.0	11.2
	-6.2	46.0	22.2	7.0	22.2	5.5	-36.8	27.2	18.9	0.4	17.5	26.0	1.9	0.9	8.4
	-7.1	36.2	18.3	4.9	19.8	3.6	-37.0	26.5	15.5	-4.2	17.1	22.2	1.2	0.2	8.1
	-11.4	30.0	16.5	4.7	18.4	2.5	-39.2	20.6	15.1	-5.5	16.3	1.2	0.2	-3.8	6.7
	-15.5	28.7	10.9	4.6	15.8	-0.2	-43.9	19.7	5.4	-11.1	16.0	0.6	-2.2	-4.4	4.7
₩	-15.6	2.0	2.7	3.1	4.3	-1.6	-45.6	2.3	3.7	-15.5	2.1	0.3	-4.9	-7.2	1.5
	-20.5	1.9	1.3	2.4	4.1	-9.8	-47.8	0.8	2.0	-16.4	0.9	-0.1	-5.0	-7.5	1.0
Lowest Return	-22.1	1.5	0.8	1.3	3.8	-17.6	-53.3	0.2	0.8	-18.4	0.2	-2.6	-5.4	-14.9	8.0
	2002	2002	2004	2005	2006	2007	2008	2000	2040	2011	2042	2042	2044	2015	2046
US Large Cap	-22.1	2003 28.7	2004 10.9	4.9	15.8	2007 5.5	-37.0	2009 26.5	2010 15.1	2011 2.1	2012 16.0	2013 32.4	2014 13.7	2015 1.4	2016 12.0
US Large Cap Value	-22. i -15.5	30.0	16.5	7.0	22.2	-0.2	-36.8	19.7	15.5	0.4	17.5	32.5	13.5	-3.8	17.3
	-10.0	30.0	10.5	7.0				19.1	10.0	U. 1	17.5	JZ.J		-5.0	
	20.5	<i>1</i> 7 3		16				27.2	26.0	12	16.3				21.2
US Small Cap	-20.5	47.3	18.3	4.6	18.4	-1.6	-33.8	27.2	26.9	-4.2	16.3	38.8	4.9	-4.4	21.3
US Small Cap Value	-11.4	46.0	18.3 22.2	4.7	18.4 23.5	-1.6 -9.8	-33.8 -28.9	20.6	24.5	-5.5	18.1	38.8 34.5	4.9 4.2	-4.4 -7.5	31.7
US Small Cap Value US Real Estate	-11.4 3.6	46.0 36.2	18.3 22.2 33.2	4.7 13.8	18.4 23.5 36.0	-1.6 -9.8 -17.6	-33.8 -28.9 -39.2	20.6 28.5	24.5 28.1	-5.5 9.4	18.1 17.1	38.8 34.5 1.2	4.9 4.2 32.0	-4.4 -7.5 4.5	31.7 6.7
US Small Cap Value US Real Estate International Large Cap Value	-11.4 3.6 -15.6	46.0 36.2 46.6	18.3 22.2 33.2 25.0	4.7 13.8 15.1	18.4 23.5 36.0 30.0	-1.6 -9.8 -17.6 7.5	-33.8 -28.9 -39.2 -43.9	20.6 28.5 37.6	24.5 28.1 5.4	-5.5 9.4 -11.1	18.1 17.1 18.1	38.8 34.5 1.2 22.2	4.9 4.2 32.0 -4.9	-4.4 -7.5 4.5 -7.2	31.7 6.7 8.1
US Small Cap Value US Real Estate International Large Cap Value International Small Cap	-11.4 3.6 -15.6 -7.1	46.0 36.2 46.6 62.6	18.3 22.2 33.2 25.0 29.9	4.7 13.8 15.1 25.5	18.4 23.5 36.0 30.0 19.8	-1.6 -9.8 -17.6 7.5 3.6	-33.8 -28.9 -39.2 -43.9 -47.8	20.6 28.5 37.6 51.4	24.5 28.1 5.4 24.9	-5.5 9.4 -11.1 -15.5	18.1 17.1 18.1 17.9	38.8 34.5 1.2 22.2 26.0	4.9 4.2 32.0 -4.9 -5.0	-4.4 -7.5 4.5 -7.2 5.8	31.7 6.7 8.1 4.7
US Small Cap Value US Real Estate International Large Cap Value International Small Cap International Small Cap Value	-11.4 3.6 -15.6 -7.1 2.2	46.0 36.2 46.6 62.6 60.2	18.3 22.2 33.2 25.0 29.9 34.2	4.7 13.8 15.1 25.5 21.1	18.4 23.5 36.0 30.0 19.8 27.9	-1.6 -9.8 -17.6 7.5 3.6 2.5	-33.8 -28.9 -39.2 -43.9 -47.8 -45.6	20.6 28.5 37.6 51.4 53.3	24.5 28.1 5.4 24.9 21.2	-5.5 9.4 -11.1 -15.5 -16.4	18.1 17.1 18.1 17.9 20.1	38.8 34.5 1.2 22.2 26.0 28.3	4.9 4.2 32.0 -4.9 -5.0 -5.4	-4.4 -7.5 4.5 -7.2 5.8 1.5	31.7 6.7 8.1 4.7 8.4
US Small Cap Value US Real Estate International Large Cap Value International Small Cap International Small Cap Value Emerging Markets	-11.4 3.6 -15.6 -7.1 2.2 -6.2	46.0 36.2 46.6 62.6 60.2 55.8	18.3 22.2 33.2 25.0 29.9 34.2 25.6	4.7 13.8 15.1 25.5 21.1 34.0	18.4 23.5 36.0 30.0 19.8 27.9 32.1	-1.6 -9.8 -17.6 7.5 3.6 2.5 39.4	-33.8 -28.9 -39.2 -43.9 -47.8 -45.6 -53.3	20.6 28.5 37.6 51.4 53.3 78.5	24.5 28.1 5.4 24.9 21.2 18.9	-5.5 9.4 -11.1 -15.5 -16.4 -18.4	18.1 17.1 18.1 17.9 20.1 18.2	38.8 34.5 1.2 22.2 26.0 28.3 -2.6	4.9 4.2 32.0 -4.9 -5.0 -5.4 -2.2	-4.4 -7.5 4.5 -7.2 5.8 1.5 -14.9	31.7 6.7 8.1 4.7 8.4 11.2
US Small Cap Value US Real Estate International Large Cap Value International Small Cap International Small Cap Value Emerging Markets One-Year US Fixed	-11.4 3.6 -15.6 -7.1 2.2 -6.2 3.4	46.0 36.2 46.6 62.6 60.2 55.8 1.5	18.3 22.2 33.2 25.0 29.9 34.2 25.6 0.8	4.7 13.8 15.1 25.5 21.1 34.0 2.4	18.4 23.5 36.0 30.0 19.8 27.9 32.1 4.3	-1.6 -9.8 -17.6 7.5 3.6 2.5 39.4 5.9	-33.8 -28.9 -39.2 -43.9 -47.8 -45.6 -53.3 4.7	20.6 28.5 37.6 51.4 53.3 78.5 0.8	24.5 28.1 5.4 24.9 21.2 18.9 0.8	-5.5 9.4 -11.1 -15.5 -16.4 -18.4 0.6	18.1 17.1 18.1 17.9 20.1 18.2 0.2	38.8 34.5 1.2 22.2 26.0 28.3 -2.6 0.3	4.9 4.2 32.0 -4.9 -5.0 -5.4 -2.2	-4.4 -7.5 4.5 -7.2 5.8 1.5 -14.9	31.7 6.7 8.1 4.7 8.4 11.2 0.8
US Small Cap Value US Real Estate International Large Cap Value International Small Cap International Small Cap Value Emerging Markets One-Year US Fixed Five-Year US Government Fixed	-11.4 3.6 -15.6 -7.1 2.2 -6.2 3.4 7.6	46.0 36.2 46.6 62.6 60.2 55.8 1.5 2.0	18.3 22.2 33.2 25.0 29.9 34.2 25.6 0.8 1.3	4.7 13.8 15.1 25.5 21.1 34.0 2.4 1.3	18.4 23.5 36.0 30.0 19.8 27.9 32.1 4.3 3.8	-1.6 -9.8 -17.6 7.5 3.6 2.5 39.4 5.9 8.2	-33.8 -28.9 -39.2 -43.9 -47.8 -45.6 -53.3 4.7 8.8	20.6 28.5 37.6 51.4 53.3 78.5 0.8 0.2	24.5 28.1 5.4 24.9 21.2 18.9 0.8 3.7	-5.5 9.4 -11.1 -15.5 -16.4 -18.4 0.6 3.4	18.1 17.1 18.1 17.9 20.1 18.2 0.2	38.8 34.5 1.2 22.2 26.0 28.3 -2.6 0.3 -0.1	4.9 4.2 32.0 -4.9 -5.0 -5.4 -2.2 0.2 1.2	-4.4 -7.5 4.5 -7.2 5.8 1.5 -14.9 0.2 0.9	31.7 6.7 8.1 4.7 8.4 11.2 0.8 1.0
US Small Cap Value US Real Estate International Large Cap Value International Small Cap International Small Cap Value Emerging Markets One-Year US Fixed	-11.4 3.6 -15.6 -7.1 2.2 -6.2 3.4	46.0 36.2 46.6 62.6 60.2 55.8 1.5	18.3 22.2 33.2 25.0 29.9 34.2 25.6 0.8	4.7 13.8 15.1 25.5 21.1 34.0 2.4	18.4 23.5 36.0 30.0 19.8 27.9 32.1 4.3	-1.6 -9.8 -17.6 7.5 3.6 2.5 39.4 5.9	-33.8 -28.9 -39.2 -43.9 -47.8 -45.6 -53.3 4.7	20.6 28.5 37.6 51.4 53.3 78.5 0.8	24.5 28.1 5.4 24.9 21.2 18.9 0.8	-5.5 9.4 -11.1 -15.5 -16.4 -18.4 0.6	18.1 17.1 18.1 17.9 20.1 18.2 0.2	38.8 34.5 1.2 22.2 26.0 28.3 -2.6 0.3	4.9 4.2 32.0 -4.9 -5.0 -5.4 -2.2	-4.4 -7.5 4.5 -7.2 5.8 1.5 -14.9	31.7 6.7 8.1 4.7 8.4 11.2 0.8

In US dollars. US Large Cap is the S&P 500 Index, provided by Standard & Poor's Index Services Group. US Large Cap Value is the Russell 1000 Value Index. US Small Cap is the Russell 2000 Index, provided by Dow Jones Indices. International Large Cap Value is the MSCI World ex USA Value Index (gross dividends). International Small Cap is the MSCI World ex USA Small Cap Index (gross dividends). International Small Cap Value is the MSCI World ex USA Value Index (gross dividends). International Small Cap Value is the MSCI World ex USA Small Cap Value is the MSCI World ex USA Small Cap Value is the MSCI Emerging Markets is the MSCI Emerging Markets Index (gross dividends). MSCI data copyright MSCI 2017, all rights reserved. One-Year US Fixed is the BofA Merrill Lynch One-Year US Treasury Note Index, used with permission; copyright 2017 Merrill Lynch, Pierce, Fenner & Smith Incorporated; all rights reserved. Merrill Lynch, Pierce, Fenner & Smith Incorporated is a wholly owned subsidiary of Bank of America Corporation. Five-Year US Government Fixed is the Bloomberg Barclays Treasury Bond Index 1–5 Years. Bloomberg Barclays data provided by Bloomberg. Five-Year Global Fixed is the Citi World Government Bond Index 1–5 Years (hedged), copyright 2017 by Citigroup. Indexes are not available for direct investment. Index performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results.

Equity Returns of Developed Markets

Annual Return (%)

	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Highest	Switz.	Finland	Finland	Switz.	NZ	NZ	Sweden	Austria	Canada	Spain	Finland	Japan	Norway	Sweden	Ireland	Belgium	Finland	US	Denmark	Canada
Return	44.25	121.64	152.60	5.85 Canada	8.42 Australia	24.24	64.53	71.52	28.31	49.36	48.65 HK	-29.21	87.07 Australia	33.75 Denmark	13.71 NZ	39.55	46.04	12.69 NZ	23.43 Ireland	24.56 NZ
^	Italy 35.48	Belgium 67.75	Singapore 99.40	5.34	1.68	Austria 16.55	Germany 63.80	Norway 53.27	Japan 25.52	Ireland 46.81	41.20	Switz. -30.49	76.43	30.73	5.54	Denmark 31.27	Ireland 41.15	7.34	16.49	18.37
	Denmark	Italy	Sweden	Denmark	Ireland	Australia	Spain	Belgium	Austria	Singapore	Germany	US	Singapore	HK	US	Singapore	US	Denmark	Belgium	Norway
	34.52	52.52	79.74	3.44	-2.80	-1.34	58.46	43.53	24.64	46.71	35.21	-37.57	73.96	23.23	1.36	30.96	31.79	6.18	12.10	13.31
	US 33.38	Spain 49.90	Japan 61.53	Norway -0.89	Austria -5.65	Norway -7.26	Austria 56.96	Ireland 43.07	Denmark 24.50	Norway 45.12	Norway 31.43	Spain -40.60	Sweden 64.16	Singapore 22.14	UK -2.56	Germany 30.90	Germany 31.37	HK 5.07	Japan 9.57	Australia 11.45
	Spain	France	HK	-0.69 Italy	Belgium	-7.20 Italy	90.90 NZ	Swed en	Norway	Sweden	Canada	France	04.10 HK	Canada	Switz.	30.90 NZ	Spain	Belgium	Austria	Austria
	25.41	41.54	59.52	-1.33	-10.89	-7.33	55.43	36.28	24.26	43.39	29.57	-43.27	60.15	20.45	-6.77	29.26	31.32	4.12	3.46	11.26
	Germany	Ireland	Canada	Nether.	Spain	Japan	Canada	NZ	Finland	Denmark	Singapore	Canada	Belgium	Japan	Norway	HK	Nether.	Singapore	Italy	US
	24.57	35.33	53.74	-4.09	-11.36	-10.28	54.60	35.17	16.69	38.77	28.35	-45.51	57.49	15.44	-10.01	28.27	31.30	3.03	2.30	10.89
	Nether. 23.77	US 30.14	Norway 31.70	France -4.31	Norway -12.22	Switz. -10.31	Australia 49.46	Italy 32.49	Switz. 16.33	Belgium 36.66	Australia 28.34	Germany -45.87	Canada 56.18	US 14.77	Belgium -10.62	Austria 25.90	Belgium 27.61	Ireland 2.29	Finland 2.02	France 4.88
	UK	Germany	France	Australia	US	Singapore	Denmark	Denmark	Australia	Austria	Denmark	Singapore	NZ	Australia	Australia	Australia	Japan	Canada	Nether.	Nether.
	22.62	29.43	29.27	-9.95	-12.39	-11.05	49.25	30.82	16.02	36.54	25.59	-47.35	50.40	14.52	-10.95	22.07	27.16	1.50	1.34	4.82
	Finland	Switz.	US	UK	UK	Canada	Norway	Australia	Singapore	Germany	Spain	Denmark	Spain	Switz.	Nether.	Sweden	Switz.	Switz.	US	Germany
	17.28 Ireland	23.53	21.92	-11.53 Austria	-14.05	-13.19	48.11 Ireland	30.34	14.37	35.99	23.95	-47.56 Nether.	43.48 UK	11.79	-12.12	21.97	26.61	-0.09 Finland	0.69 Switz.	2.75
	15.84	Nether. 23.23	Germany 20.04	-11.96	Denmark -14.81	Belgium -14.97	43.83	Spain 28.93	Nether. 13.85	France 34.48	Nether. 20.59	-48.22	43.30	Norway 10.95	Spain -12.28	France 21.29	France 26.33	-0.71	0.44	Japan 2.38
	Belgium	UK	Australia	Ireland	HK	UK	France	HK	Sweden	Italy	France	UK	Austria	Finland	Canada	Nether.	Denmark	Australia	France	HK
	13.55	17.80	17.62	-12.73	-18.61	-15.23	40.22	24.98	10.31	32.49	13.24	-48.34	43.20	10.28	-12.71	20.59	25.25	-3.41	-0.11	2.27
	Sweden	Sweden	NZ	US	Canada	Spain	HK	Singapore		Nether.	NZ	Sweden	Nether.	Austria	Japan	Switz.	Sweden	Nether.	HK	Singapore
	12.92 Canada	13.96 Denmark	12.90 UK	-12.84 Finland	-20.43 Switz.	-15.29 Denmark	38.10 Italy	22.27 Canada	9.92 France	31.38 Australia	8.90 UK	-49.86 Italy	42.25 Denmark	9.88 UK	-14.33 Sweden	20.35 Norway	24.50 UK	-3.46 Japan	-0.54 Germany	1.42 Sweden
	12.80	8.99	12.45	-14.21	-21.38	-16.03	37.83	22.20	9.88	30.86	8.36	-49.98	36.57	8.76	-15.98	18.65	20.67	-4.02	-1.89	0.62
	France	Australia	Denmark	HK	Nether.	HK	Singapore	UK	Belgium	UK	Italy	Australia	France	Germany	Denmark	US	Italy	Spain	Sweden	UK
	11.94	6.07	12.06	-14.74	-22.10	-17.79	37.60	19.57	9.05	30.61	6.06	-50.67	31.83	8.44	-16.02	15.33	20.43	-4.65	-5.02	-0.10
	Norway 6.24	Japan 5.05	Nether. 6.88	Germany -15.59	France -22.36	Nether. -20.83	Japan 35.91	France 18.48	HK 8.40	HK 30.35	US 5.44	HK -51.21	Italy 26.57	NZ 8.32	HK -16.02	UK 15.25	Austria 13.42	UK -5.39	NZ -6.26	Spain -1.02
	Austria	Austria	Spain	Spain	Germany	France	Belgium	Germany	UK	Finland	Switz.	-51.2 I	20.57 US	Nether.	France	Finland	NZ	Sweden	-0.20 UK	Finland
	1.57	0.35	4.83	-15.86	-22.39	-21.18	35.33	16.17	7.35	29.94	5.29	-53.79	26.25	1.74	-16.87	14.57	11.27	-7.55	-7.56	-4.70
	Australia	HK	Italy	Belgium	Singapore	US	Switz.	Japan	US	Switz.	Austria	Finland	Switz.	Belgium	Singapore	Italy	HK	Italy	Australia	Switz.
	-10.44	-2.92	-0.26	-16.85	-23.42	-23.09	34.08	15.86	5.14	27.40	2.17	-55.17	25.31	-0.42	-17.92	12.48	11.09	-9.53	-9.95	-4.87
	NZ -14.15	Canada -6.14	Switz. -7.02	Sweden -21.29	Italy -26.59	Ireland -26.24	UK 32.06	Switz. 14.96	Spain 4.41	Canada 17.80	Sweden 0.62	Norway -64.24	Germany 25.15	France -4.11	Germany -18.08	Canada 9.09	Norway 9.40	France -9.92	Norway -14.99	Ireland -7.07
	HK	Singapore	Austria	Singapore	Sweden	Finland	US	Nether.	Italy	NZ	Belgium	Belgium	Ireland	Italy	Italy	Japan	Canada	Germany	Spain	Belgium
	-23.29	-12.88	-9.11	-27.72	-27.18	-30.31	28.41	12.24	1.90	16.56	-2.73	-66.48	12.28	-15.01	-23.18	8.18	5.63	-10.36	-15.64	-7.57
\downarrow	Japan -23.67	NZ -22.62	Ireland -12.63	Japan -28.16	Japan -29.40	Swed en -30.49	Nether. 28.09	US 10.14	NZ 1.74	US 14.67	Japan -4.23	Austria -68.41	Finland 11.14	Ireland -18.12	Finland -31.90	Ireland 5.74	Australia 4.16	Norway -22.04	Singapore -17.71	Italy -10.45
	Singapore	Norway	Belgium	NZ	Finland	Germany	Finland	Finland	Ireland	Japan	Ireland	Ireland	Japan	Spain	Austria	Spain	Singapore	Austria	Canada	Denmark
Lowest Return	-30.05	-30.06	-14.26	-33.55	-38.18	-33.18	19.40	6.14	-2.29	6.24	-20.09	-71.92	6.25	-21.95	-36.43	3.00	1.70	-29.77	-24.16	-15.77

In US dollars

Source: MSCI developed markets country indices (netdividends). MSCI data © MSCI 2017, all rights reserved.

Indices are not available for direct investment. Index performance does not reflect expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results.

Equity Returns of Developed Markets

Annual Return (%)

Boxed Return is highest return for the year.

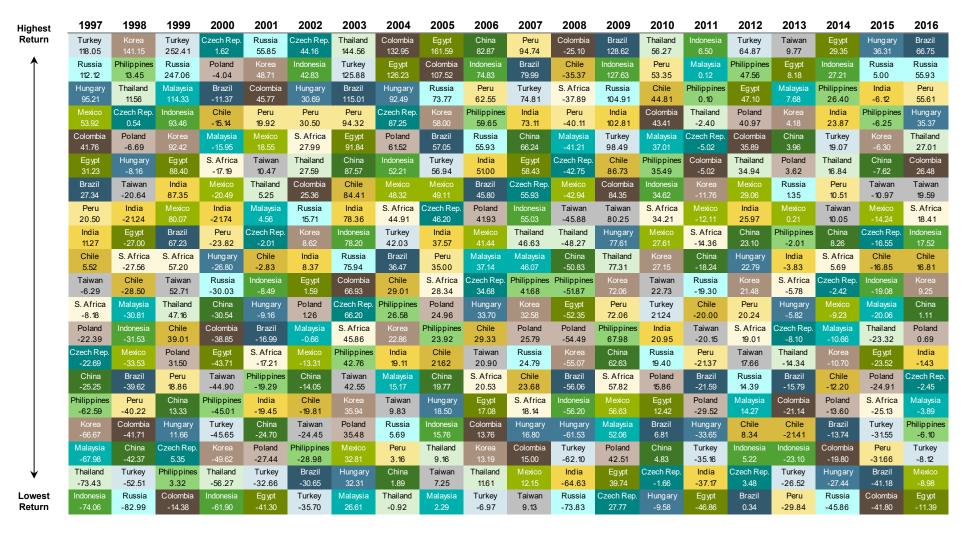
	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Australia	-10.4	6.1	17.6	-10.0	1.7	-1.3	49.5	30.3	16.0	30.9	28.3	-50.7	76.4	14.5	-11.0	22.1	4.2	-3.4	-10.0	11.4
Austria	1.6	0.4	-9.1	-12.0	-5.6	16.5	57.0	71.5	24.6	36.5	2.2	-68.4	43.2	9.9	-36.4	25.9	13.4	-29.8	3.5	11.3
Belgium	13.6	67.7	-14.3	-16.8	-10.9	-15.0	35.3	43.5	9.0	36.7	-2.7	-66.5	57.5	-0.4	-10.6	39.6	27.6	4.1	12.1	-7.6
Canada	12.8	-6.1	53.7	5.3	-20.4	-13.2	54.6	22.2	28.3	17.8	29.6	-45.5	56.2	20.5	-12.7	9.1	5.6	1.5	-24.2	24.6
De nm ark	34.5	9.0	12.1	3.4	-14.8	-16.0	49.3	30.8	24.5	38.8	25.6	-47.6	36.6	30.7	-16.0	31.3	25.2	6.2	23.4	-15.8
Finland	17.3	121.6	152.6	-14.2	-38.2	-30.3	19.4	6.1	16.7	29.9	48.7	-55.2	11.1	10.3	-31.9	14.6	46.0	-0.7	2.0	-4.7
France	11.9	41.5	29.3	-4.3	-22.4	-21.2	40.2	18.5	9.9	34.5	13.2	-43.3	31.8	-4.1	-16.9	21.3	26.3	-9.9	-0.1	4.9
Germany	24.6	29.4	20.0	-15.6	-22.4	-33.2	63.8	16.2	9.9	36.0	35.2	-45.9	25.2	8.4	-18.1	30.9	31.4	-10.4	-1.9	2.8
Hong Kong	-23.3	-2.9	59.5	-14.7	-18.6	-17.8	38.1	25.0	8.4	30.4	41.2	-51.2	60.2	23.2	-16.0	28.3	11.1	5.1	-0.5	2.3
Ireland	15.8	35.3	-12.6	-12.7	-2.8	-26.2	43.8	43.1	-2.3	46.8	-20.1	-71.9	12.3	-18.1	13.7	5.7	41.2	2.3	16.5	-7.1
Italy	35.5	52.5	-0.3	-1.3	-26.6	-7.3	37.8	32.5	1.9	32.5	6.1	-50.0	26.6	-15.0	-23.2	12.5	20.4	-9.5	2.3	-10.5
Japan	-23.7	5.1	61.5	-28.2	-29.4	-10.3	35.9	15.9	25.5	6.2	-4.2	-29.2	6.3	15.4	-14.3	8.2	27.2	-4.0	9.6	2.4
Netherlands	23.8	23.2	6.9	-4.1	-22.1	-20.8	28.1	12.2	13.9	31.4	20.6	-48.2	42.3	1.7	-12.1	20.6	31.3	-3.5	1.3	4.8
New Zealand	-14.1	-22.6	12.9	-33.5	8.4	24.2	55.4	35.2	1.7	16.6	8.9	-53.8	50.4	8.3	5.5	29.3	11.3	7.3	-6.3	18.4
Norway	6.2	-30.1	31.7	-0.9	-12.2	-7.3	48.1	53.3	24.3	45.1	31.4	-64.2	87.1	10.9	-10.0	18.7	9.4	-22.0	-15.0	13.3
Singapore	-30.0	-12.9	99.4	-27.7	-23.4	-11.0	37.6	22.3	14.4	46.7	28.4	-47.4	74.0	22.1	-17.9	31.0	1.7	3.0	-17.7	1.4
Spain	25.4	49.9	4.8	-15.9	-11.4	-15.3	58.5	28.9	4.4	49.4	24.0	-40.6	43.5	-22.0	-12.3	3.0	31.3	-4.7	-15.6	-1.0
Sweden	12.9	14.0	79.7	-21.3	-27.2	-30.5	64.5	36.3	10.3	43.4	0.6	-49.9	64.2	33.8	-16.0	22.0	24.5	-7.5	-5.0	0.6
Switzerland	44.2	23.5	-7.0	5.9	-21.4	-10.3	34.1	15.0	16.3	27.4	5.3	-30.5	25.3	11.8	-6.8	20.4	26.6	-0.1	0.4	-4.9
UK	22.6	17.8	12.5	-11.5	-14.0	-15.2	32.1	19.6	7.4	30.6	8.4	-48.3	43.3	8.8	-2.6	15.3	20.7	-5.4	-7.6	-0.1
US	33.4	30.1	21.9	-12.8	-12.4	-23.1	28.4	10.1	5.1	14.7	5.4	-37.6	26.3	14.8	1.4	15.3	31.8	12.7	0.7	10.9

Source: MSCI developed markets country indices (net dividends). MSCI data © MSCI 2017, all rights reserved.

Indices are not available for direct investment. Index performance does not reflect expenses associated with the management of an actual portfolio.

Equity Returns of Emerging Markets

Annual Return (%)



In US dollars

Source: MSCI emerging markets country indices (gross dividends). MSCI data @ MSCI 2017, all rights reserved.

Indices are not available for direct investment. Index performance does not reflect expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results.

Equity Returns of Emerging Markets

Annual Return (%)

Boxed Return is highest return for the year.

	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Brazil	27.3	-39.6	67.2	-11.4	-17.0	-30.7	115.0	36.5	57.0	45.8	80.0	-56.1	128.6	6.8	-21.6	0.3	-15.8	-13.7	-41.2	66.7
Chile	5.5	-28.5	39.0	-15.1	-2.8	-19.8	84.4	29.0	21.6	29.3	23.7	-35.4	86.7	44.8	-20.0	8.3	-21.4	-12.2	-16.8	16.8
China	-25.3	-42.4	13.3	-30.5	-24.7	-14.0	87.6	1.9	19.8	82.9	66.2	-50.8	62.6	4.8	-18.2	23.1	4.0	8.3	-7.6	1.1
Colombia	41.8	-41.7	-14.4	-38.9	45.8	25.4	66.9	133.0	107.5	13.8	15.0	-25.1	84.3	43.4	-5.0	35.9	-21.1	-19.8	-41.8	26.5
Czech Rep.	-22.7	0.5	5.3	1.6	-2.0	44.2	66.2	87.3	46.2	34.7	55.9	-42.7	27.8	-1.7	-5.0	3.5	-8.1	-2.4	-16.5	-2.5
Egypt	31.2	-27.0	88.4	-43.7	-41.3	1.6	91.8	126.2	161.6	17.1	58.4	-52.4	39.7	12.4	-46.9	47.1	8.2	29.3	-23.5	-11.4
Hungary	95.2	-8.2	11.7	-26.8	-9.2	30.7	32.3	92.5	18.5	33.7	16.8	-61.5	77.6	-9.6	-33.6	22.8	-5.8	-27.4	36.3	35.4
India	11.3	-21.2	87.3	-21.7	-19.5	8.4	78.4	19.1	37.6	51.0	73.1	-64.6	102.8	20.9	-37.2	26.0	-3.8	23.9	-6.1	-1.4
Indonesia	-74.1	-31.5	93.5	-61.9	-8.5	42.8	78.2	52.2	15.8	74.8	55.0	-56.2	127.6	34.6	6.5	5.2	-23.1	27.2	-19.1	17.5
Korea	-66.7	141.1	92.4	-49.6	48.7	8.6	35.9	22.9	58.0	13.2	32.6	-55.1	72.1	27.2	-11.8	21.5	4.2	-10.7	-6.3	9.2
Malaysia	-68.0	-30.8	114.3	-16.0	4.6	-0.7	26.6	15.2	2.3	37.1	46.1	-41.2	52.1	37.0	0.1	14.3	7.7	-10.7	-20.1	-3.9
Mexico	53.9	-33.5	80.1	-20.5	18.5	-13.3	32.8	48.3	49.1	41.4	12.2	-42.9	56.6	27.6	-12.1	29.1	0.2	-9.2	-14.2	-9.0
Peru	20.5	-40.2	18.9	-23.8	19.9	30.5	94.3	3.2	35.0	62.6	94.7	-40.1	72.1	53.3	-21.4	20.2	-29.8	10.5	-31.7	55.6
Philippines	-62.6	13.5	3.3	-45.0	-19.3	-29.0	42.8	26.6	23.9	59.7	41.7	-51.9	68.0	35.5	0.1	47.6	-2.0	26.4	-6.3	-6.1
Poland	-22.4	-6.7	31.5	-4.0	-27.4	1.3	35.5	61.5	25.0	41.9	25.8	-54.5	42.5	15.9	-29.5	41.0	3.6	-13.6	-24.9	0.7
Russia	112.1	-83.0	247.1	-30.0	55.9	15.7	75.9	5.7	73.8	55.9	24.8	-73.8	104.9	19.4	-19.3	14.4	1.4	-45.9	5.0	55.9
South Africa	-8.2	-27.6	57.2	-17.2	-17.2	28.0	45.9	44.9	28.3	20.5	18.1	-37.9	57.8	34.2	-14.4	19.0	-5.8	5.7	-25.1	18.4
Taiw an	-6.3	-20.6	52.7	-44.9	10.5	-24.5	42.5	9.8	7.3	20.9	9.1	-45.9	80.2	22.7	-20.2	17.7	9.8	10.1	-11.0	19.6
Thailand	-73.4	11.6	47.2	-56.3	5.3	27.6	144.6	-0.9	9.2	11.6	46.6	-48.3	77.3	56.3	-2.4	34.9	-14.3	16.8	-23.3	27.0
Turkey	118.1	-52.5	252.4	-45.6	-32.7	-35.7	125.9	42.0	56.9	-7.0	74.8	-62.1	98.5	21.2	-35.2	64.9	-26.5	19.1	-31.6	-8.1

In US dollars

Source: MSCI emerging markets country indices (gross dividends). MSCI data © MSCI 2017, all rights reserved.

Indices are not available for direct investment. Index performance does not reflect expenses associated with the management of an actual portfolio.

Past performance is not a guarantee of future results.

Best minus Worst Performing Developed Markets

Best - Worst

Year	Worst Performe	r (%)	Best Performer	-(%)	Return Difference (%)
1988	New Zealand	-13.8	Belgium	53.6	67.4
1989	Finland	-9.6	Austria	103.9	113.5
1990	New Zealand	-37.7	UK	10.3	48.0
1991	Finland	-18.1	Hong Kong	49.5	67.6
1992	Denmark	-28.2	Hong Kong	32.3	60.5
1993	USA	9.1	Hong Kong	116.7	107.6
1994	Hong Kong	-28.9	Finland	52.2	81.1
1995	Austria	-4.7	Switzerland	44.1	48.8
1996	Japan	-15.5	Spain	40.1	55.6
1997	Singapore	-30.0	Switzerland	44.2	74.3
1998	Norway	-30.1	Finland	121.6	151.7
1999	Belgium	-14.3	Finland	152.6	166.9
2000	New Zealand	-33.5	Switzerland	5.9	39.4
2001	Finland	-38.2	New Zealand	8.4	46.6
2002	Germany	-33.2	New Zealand	24.2	57.4

Year	Worst Perfor	mer (%)	Best Performe	r (%)	Best – Worst Return Difference (%)
2003	Finland	19.4	Sweden	64.5	45.1
2004	Finland	6.1	Austria	71.5	65.4
2005	Ireland	-2.3	Canada	28.3	30.6
2006	Japan	6.2	Spain	49.4	43.1
2007	Ireland	-20.1	Finland	48.7	68.7
2008	Ireland	-71.9	Japan	-29.2	42.7
2009	Japan	6.3	Norway	87.1	80.8
2010	Spain	-22.0	Sweden	33.8	55.7
2011	Austria	-36.4	Ireland	13.7	50.1
2012	Spain	3.0	Belgium	39.6	36.5
2013	Singapore	1.7	Finland	46.0	44.3
2014	Austria	-29.8	USA	12.7	42.5
2015	Canada	-24.2	Denmark	23.4	47.6
2016	Denmark	-15.8	Canada	24.6	40.3





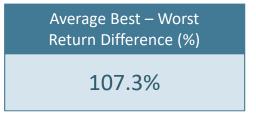


Best minus Worst Performing Emerging Markets

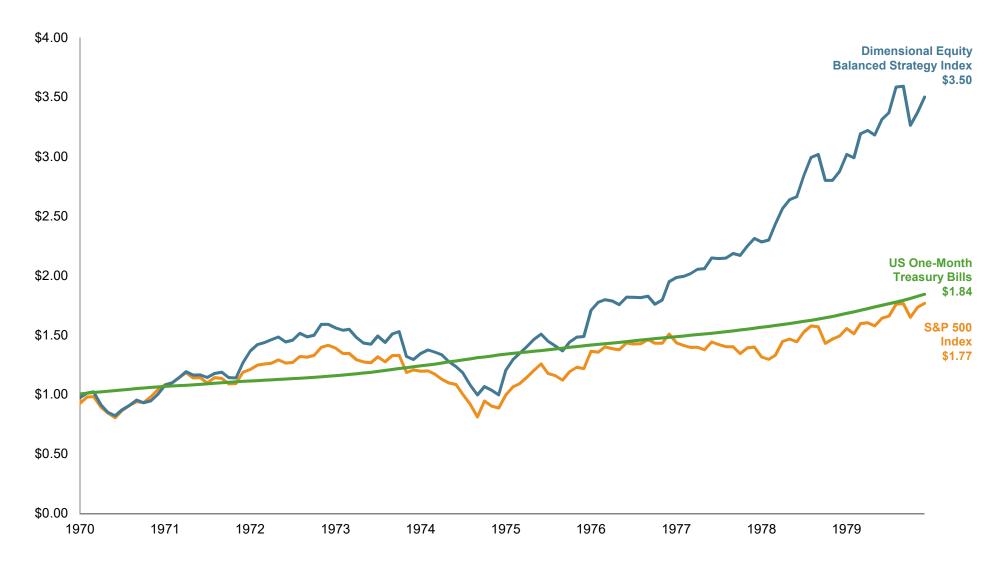
					Best – Worst Return						Best – Worst Return
Year	Worst Performe	er (%)	Best Perforn	ner (%)	Difference (%)	Year	Worst Perfo	ormer (%)	Best Perforr	mer (%)	Difference (%)
1995	India	-30.9	Peru	23.3	54.2	2006	Turkey	-7.0	China	82.9	89.8
1996	Korea	-38.1	Russia	152.9	191.1	2007	Taiwan	9.1	Peru	94.7	85.6
1997	Indonesia	-74.1	Turkey	118.1	192.1	2008	Russia	-73.8	Colombia	-25.1	48.7
1998	Russia	-83.0	Korea	141.1	224.1	2009	Czech Republic	27.8	Brazil	128.6	100.8
1999	Colombia	-14.4	Turkey	252.4	266.8	2010	Hungary	-9.6	Thailand	56.3	65.8
2000	Indonesia	-61.9	Czech Republic	1.6	63.5	2011	Egypt	-46.9	Indonesia	6.5	53.4
2001	Egypt	-41.3	Russia	55.9	97.2	2012	Brazil	0.3	Turkey	64.9	64.5
2002	Turkey	-35.7	Czech Republic	44.2	79.9	2013	Peru	-29.8	Taiwan	9.8	39.6
2003	Malaysia	26.6	Thailand	144.6	117.9	2014	Russia	-45.9	Egypt	29.3	75.2
2004	Thailand	-0.9	Colombia	133.0	133.9	2015	Colombia	-41.8	Hungary	36.3	78.1
2005	Malaysia	2.3	Egypt	161.6	159.3	2016	Egypt	-11.4	Brazil	66.7	78.1



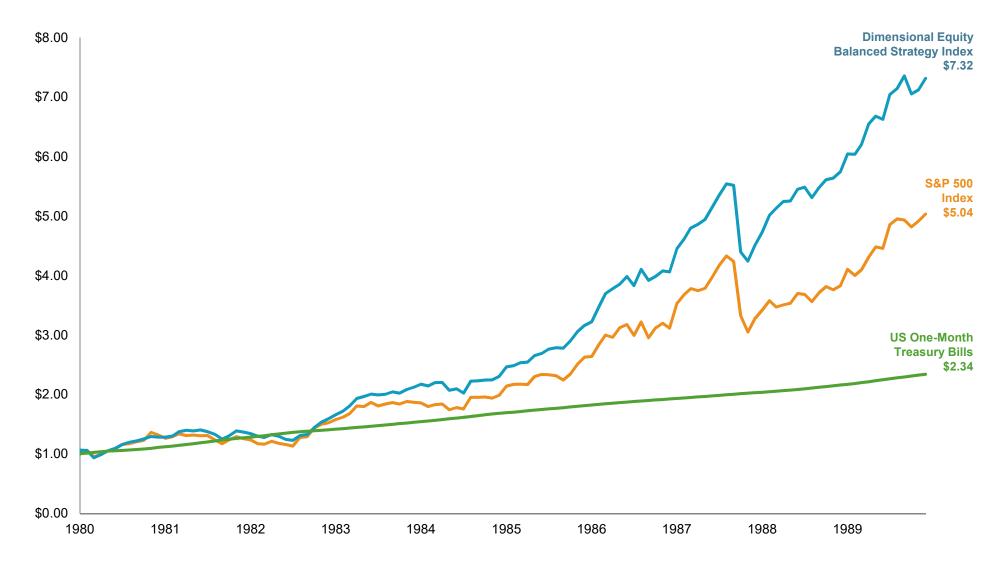




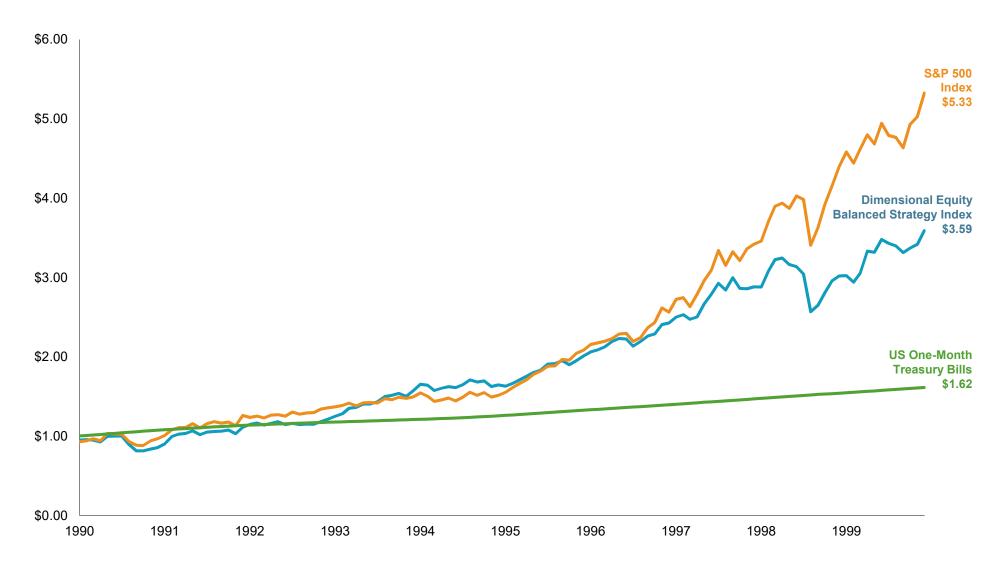
Performance: January 1970–December 1979



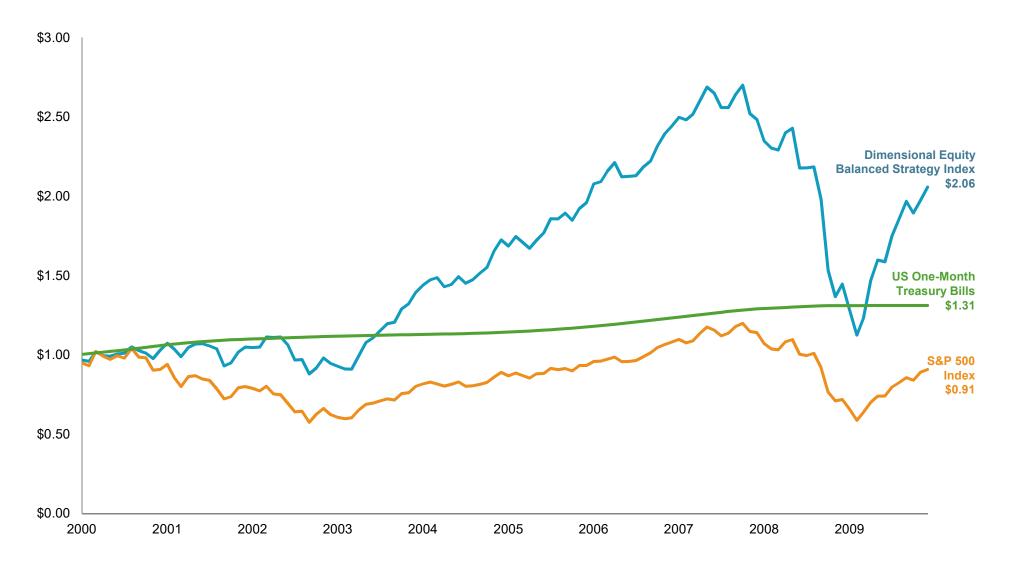
Performance: January 1980–December 1989



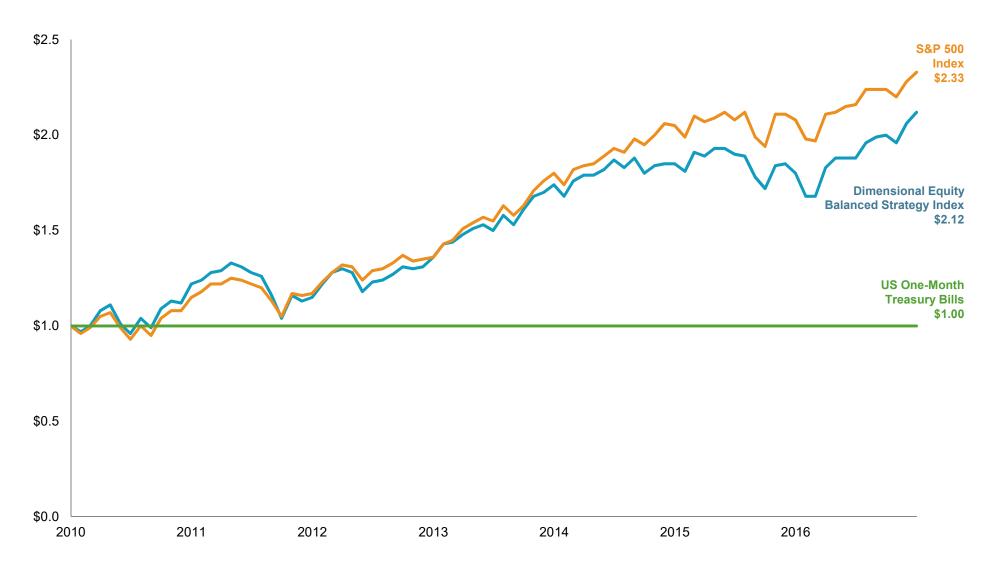
Performance: January 1990–December 1999



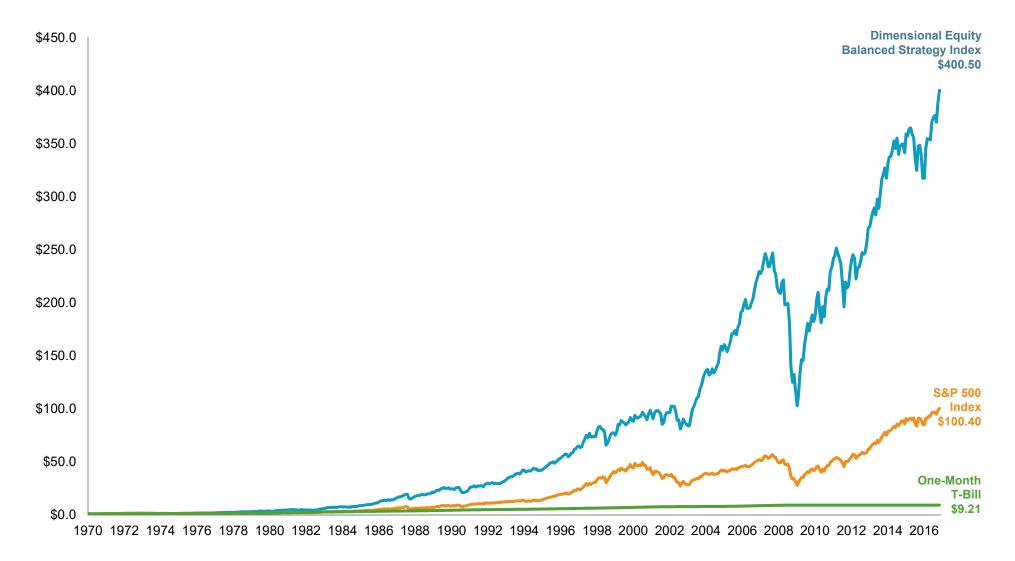
Performance: January 2000–December 2009



Performance: January 2010–December 2016

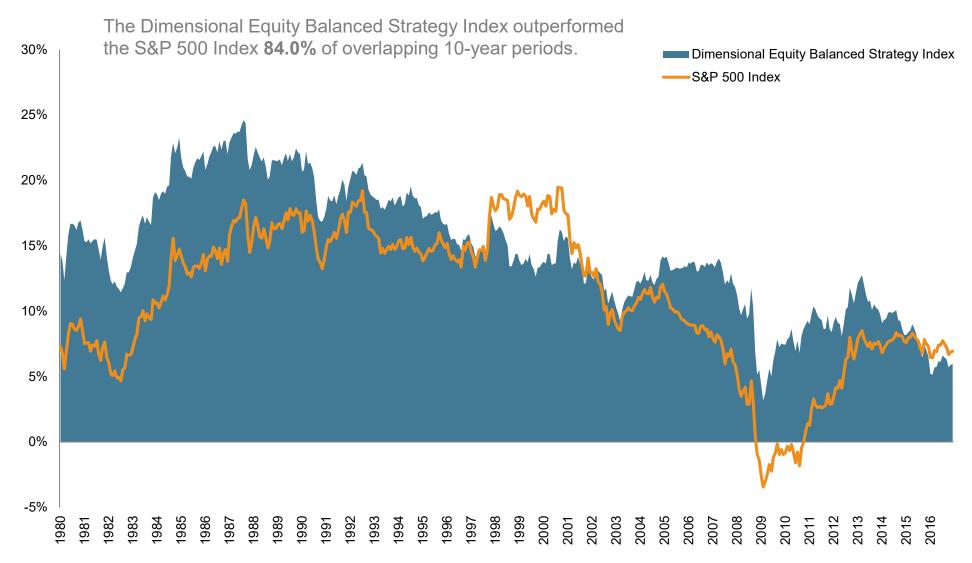


Performance: January 1970–December 2016



Global Exposure to Higher Expected Returns

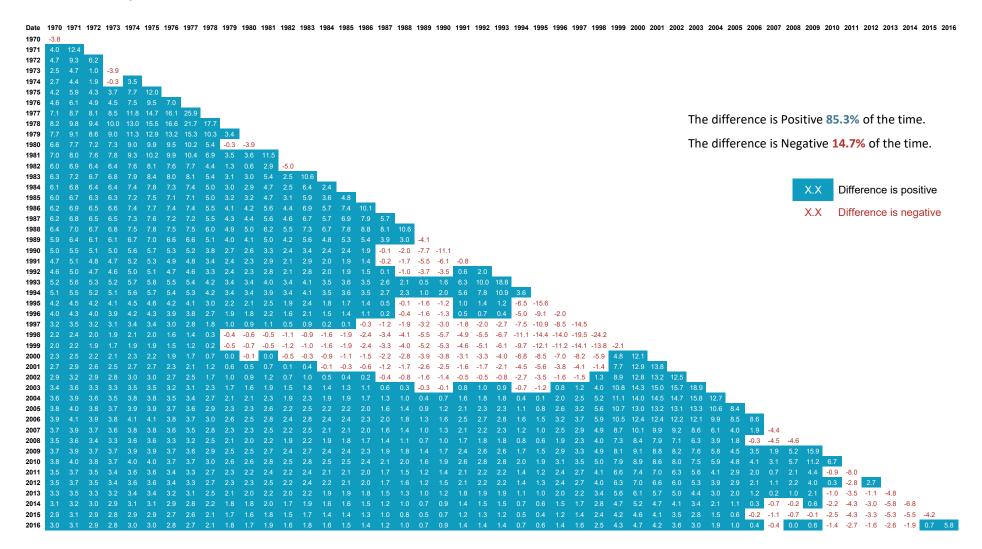
10-Year Rolling Returns: January 1980–December 2016



Global Exposure to Higher Expected Returns

Dimensional Equity Balanced Strategy Index minus S&P 500 Index

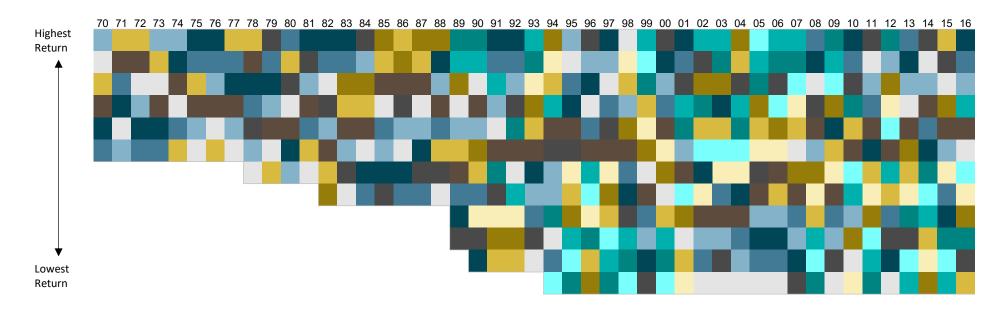
Annual: January 1970-December 2016



In US dollars. The indices are not available for direct investment; therefore, their performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is no guarantee of future results, and there is always the risk that an investor may lose money.

Global Diversification: Managing Client Expectations

Annual returns rankings of the Dimensional Equity Balanced Strategy Index and its component indices, 1970–2016

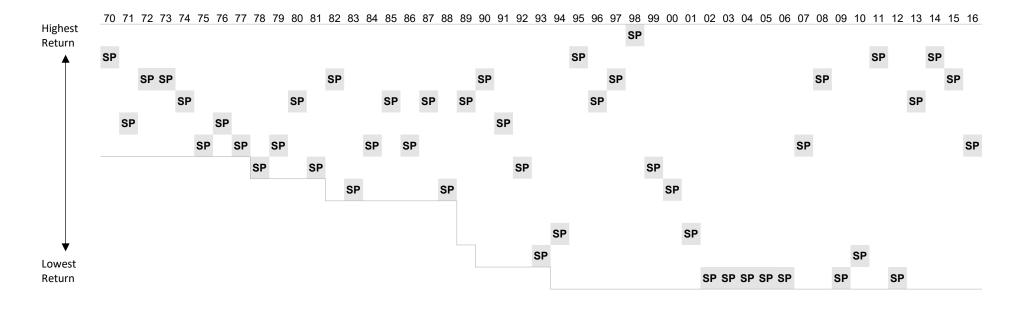




In US dollars. These indices are the current components of the Dimensional Equity Balanced Strategy Index as of 1994 – present. Indices are not available for direct investment and performance does not reflect expenses of an actual portfolio. Sources: Dimensional for Dimensional Index data. Indices are not available for direct investment and performance does not reflect expenses of an actual portfolio. Past performance is not a guarantee of future results. The S&P data is provided by Standard & Poor's Index Services Group. See Appendix for Descriptions of Dimensional Indices.

Global Diversification: Managing Client Expectations

Annual returns rankings of the Dimensional Equity Balanced Strategy Index and its component indices, 1970–2016

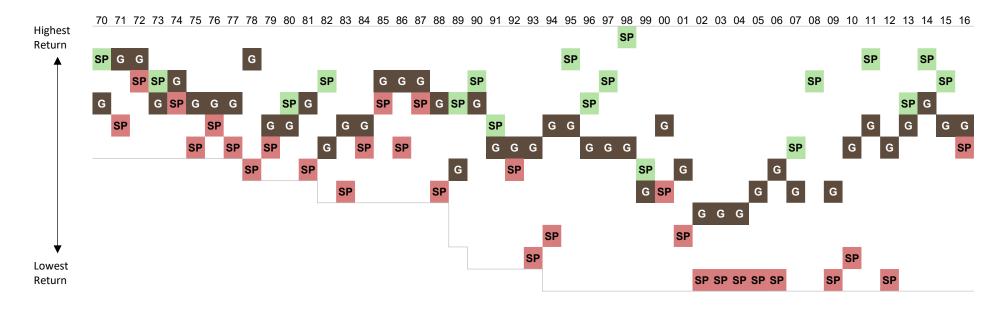


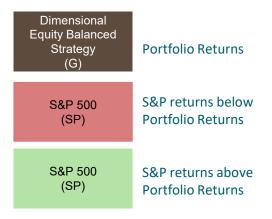
S&P 500 (SP)

In US dollars. These indices are the current components of the Dimensional Equity Balanced Strategy Index as of 1994 – present. Indices are not available for direct investment and performance does not reflect expenses of an actual portfolio. Sources: Dimensional for Dimensional Index data. Indices are not available for direct investment and performance does not reflect expenses of an actual portfolio. Past performance is not a guarantee of future results. The S&P data is provided by Standard & Poor's Index Services Group. See Appendix for Descriptions of Dimensional Indices.

Global Diversification: Managing Client Expectations

Annual returns rankings of the Dimensional Equity Balanced Strategy Index and its component indices, 1970–2016





Did diversification work?

- The S&P 500 did better than the globally diversified index 18 times.
- It did worse 29 times.

In US dollars. These indices are the current components of the Dimensional Equity Balanced Strategy Index as of 1994 – present. Indices are not available for direct investment and performance does not reflect expenses of an actual portfolio. Sources: Dimensional for Dimensional Index data. Indices are not available for direct investment and performance does not reflect expenses of an actual portfolio. Past performance is not a guarantee of future results. The S&P data is provided by Standard & Poor's Index Services Group. See Appendix for Descriptions of Dimensional Indices.

Appendix

Dimensional Equity Balanced Strategy Index Description

Rebalanced monthly. The Dimensional Equity Balanced Strategy Index is comprised of commercial and Dimensional indices, 70% US equity indices, and 30% non-US indices. US: S&P 500, large cap value, small cap, small cap value, Dow Jones REIT; non-US: international value, international small cap and small cap value, emerging markets, and emerging markets value and small cap. Additional index information is available upon request.

Real Estate Strategy weighting allocated evenly between US Small Cap and US Small Cap Value prior to January 1978 data inception.

International Value weighting allocated to Fama/French International Value Index prior to January 1994 data inception, and evenly between International Small Cap and MSCI EAFE Index (net dividends) prior to January 1975 data inception. International Small Cap Value weighting allocated to International Small Cap prior to July 1981 data inception.

Emerging Markets weighting allocated to MSCI Emerging Markets Index (gross dividends) prior to January 1994 data inception, and evenly between International Small Cap and International Value prior to January 1988 data inception.

Emerging Markets Value and Small Cap weighting allocated evenly between International Small Cap and International Value prior to January 1989 data inception. Two-Year Global weighting allocated to One-Year prior to January 1985 data inception.

For illustrative purposes only. The balanced strategies are not recommendations for an actual allocation.

Indices are not available for direct investment; their performance does not reflect the expenses associated with the management of an actual portfolio.

Rebalanced monthly. All performance results of the balanced strategies are based on performance of indices with model/back-tested asset allocations; the performance was achieved with the benefit of hindsight; it does not represent actual investment strategies. The model's performance does not reflect advisory fees or other expenses associated with the management of an actual portfolio. There are limitations inherent in model allocations. In particular, model performance may not reflect the impact that economic and market factors may have had on the advisor's decision making if the advisor were actually managing client money.

Past performance is no guarantee of future results.

Descriptions of Dimensional Indices

Dimensional US Large Cap Value Index is compiled by Dimensional from CRSP and Compustat data. Targets securities of US companies traded on the NYSE, NYSE MKT (formerly AMEX), and Nasdaq Global Market with market capitalizations above the 1,000th-largest company whose relative price is in the bottom 30% of the Dimensional US Large Cap Index after the exclusion of utilities, companies lacking financial data, and companies with negative relative price. The index emphasizes securities with higher profitability, lower relative price, and lower market capitalization. Profitability is measured as operating income before depreciation and amortization minus interest expense scaled by book. Exclusions: non-US companies, REITs, UITs, and investment companies. The index has been retroactively calculated by Dimensional and did not exist prior to March 2007. The calculation methodology for the Dimensional US Large Cap Value Index was amended in January 2014 to include direct profitability as a factor in selecting securities for inclusion in the index. Prior to January 1975: Targets securities of US companies traded on the NYSE, NYSE MKT (formerly AMEX), and Nasdag Global Market with market capitalizations above the 1,000th-largest company whose relative price is in the bottom 20% of the Dimensional US Large Cap Index after the exclusion of utilities, companies lacking financial data, and companies with negative relative price.

Dimensional US Small Cap Index was created by Dimensional in March 2007 and is compiled by Dimensional. It represents a market-capitalization-weighted index of securities of the smallest US companies whose market capitalization falls in the lowest 8% of the total market capitalization of the Eligible Market. The Eligible Market is composed of securities of US companies traded on the NYSE, NYSE MKT (formerly AMEX), and Nasdaq Global Market. Exclusions: Non-US companies, REITs, UITs, and investment companies. From January 1975 to the present, the index also excludes companies with the lowest profitability and highest relative price within the small cap universe. Profitability is measured as operating income before depreciation and amortization minus interest expense scaled by book. Source: CRSP and Compustat. The index monthly returns are computed as the simple average of the monthly returns of 12 sub-indices, each one reconstituted once a year at the end of a different month of the year. The calculation methodology for the Dimensional US Small Cap Index was amended on January 1, 2014, to include profitability as a factor in selecting securities for inclusion in the index.

Dimensional US Small Cap Value Index is compiled by Dimensional from CRSP and Compustat data. Targets securities of US companies traded on the NYSE, NYSE MKT (formerly AMEX), and Nasdag Global Market whose relative price is in the bottom 35% of the Dimensional US Small Cap Index after the exclusion of utilities, companies lacking financial data, and companies with negative relative price. The index emphasizes securities with higher profitability, lower relative price, and lower market capitalization. Profitability is measured as operating income before depreciation and amortization minus interest expense scaled by book. Exclusions: non-US companies, REITs, UITs, and investment companies. The index has been retroactively calculated by Dimensional and did not exist prior to March 2007. The calculation methodology for the Dimensional US Small Cap Value Index was amended in January 2014 to include direct profitability as a factor in selecting securities for inclusion in the index. Prior to January 1975: Targets securities of US companies traded on the NYSE, NYSE MKT (formerly AMEX), and Nasdag Global Market whose relative price is in the bottom 25% of the Dimensional US Small Cap Index after the exclusion of utilities, companies lacking financial data, and companies with negative relative price.

Dimensional International Marketwide Value Index is compiled by Dimensional from Bloomberg securities data. The index consists of companies whose relative price is in the bottom 33% of their country's companies after the exclusion of utilities and companies with either negative or missing relative price data. The index emphasizes companies with smaller capitalization, lower relative price, and higher profitability. The index also excludes those companies with the lowest profitability and highest relative price within their country's value universe. Profitability is measured as operating income before depreciation and amortization minus interest expense scaled by book. Exclusions: REITs and investment companies. The index has been retroactively calculated by Dimensional and did not exist prior to April 2008. The calculation methodology for the Dimensional International Marketwide Value Index was amended in January 2014 to include direct profitability as a factor in selecting securities for inclusion in the index.

Descriptions of Dimensional Indices

Dimensional International Small Cap Index was created by Dimensional in April 2008 and is compiled by Dimensional. July 1981–December 1993: It Includes non-US developed securities in the bottom 10% of market capitalization in each eligible country. All securities are market capitalization weighted. Each country is capped at 50%. Rebalanced semiannually. January 1994–Present: Market-capitalization-weighted index of small company securities in the eligible markets excluding those with the lowest profitability and highest relative price within the small cap universe. Profitability is measured as operating income before depreciation and amortization minus interest expense scaled by book. The index monthly returns are computed as the simple average of the monthly returns of four sub-indices, each one reconstituted once a year at the end of a different quarter of the year. Prior to July 1981, the index is 50% UK and 50% Japan. The calculation methodology for the Dimensional International Small Cap Index was amended on January 1, 2014, to include profitability as a factor in selecting securities for inclusion in the index.

Dimensional International Small Cap Value Index is defined as companies whose relative price is in the bottom 35% of their country's respective constituents in the Dimensional International Small Cap Index after the exclusion of utilities and companies with either negative or missing relative price data. The index also excludes those companies with the lowest profitability within their country's small value universe. Profitability is measured as operating income before depreciation and amortization minus interest expense scaled by book. Exclusions: REITs and investment companies. The index has been retroactively calculated by Dimensional and did not exist prior to April 2008. The calculation methodology for the Dimensional International Small Cap Value Index was amended in January 2014 to include direct profitability as a factor in selecting securities for inclusion in the index. Prior to January 1994: Created by Dimensional; includes securities of MSCI EAFE countries in the top 30% of book-to-market by market capitalization conditional on the securities being in the bottom 10% of market capitalization, excluding the bottom 1%. All securities are market-capitalization weighted. Each country is capped at 50%; rebalanced semiannually.

Dimensional Emerging Markets Index is compiled by Dimensional from Bloomberg securities data. Market-capitalization-weighted index of all securities in the eligible markets. The index has been retroactively calculated by Dimensional and did not exist prior to April 2008.

Dimensional Emerging Markets Value Index is compiled by Dimensional from Bloomberg securities data. The index consists of companies whose relative price is in the bottom 33% of their country's companies after the exclusion of utilities and companies with either negative or missing relative price data. The index emphasizes companies with smaller capitalization, lower relative price, and higher profitability. The index also excludes those companies with the lowest profitability and highest relative price within their country's value universe. Profitability is measured as operating income before depreciation and amortization minus interest expense scaled by book. Exclusions: REITs and investment companies. The index has been retroactively calculated by Dimensional and did not exist prior to April 2008. The calculation methodology for the Dimensional Emerging Markets Value Index was amended in January 2014 to include profitability as a factor in selecting securities for inclusion in the index. Prior to January 1994: Fama/French Emerging Markets Value Index.

Dimensional Emerging Markets Small Cap Index was created by Dimensional in April 2008 and is compiled by Dimensional. January 1989–December 1993: Fama/French Emerging Markets Small Cap Index. January 1994–Present: Dimensional Emerging Markets Small Index Composition: Market-capitalization-weighted index of small company securities in the eligible markets excluding those with the lowest profitability and highest relative price within the small cap universe. Profitability is measured as operating income before depreciation and amortization minus interest expense scaled by book. The index monthly returns are computed as the simple average of the monthly returns of four sub-indices, each one reconstituted once a year at the end of a different quarter of the year. Source: Bloomberg. The calculation methodology for the Dimensional Emerging Markets Small Cap Index was amended on January 1, 2014, to include profitability as a factor in selecting securities for inclusion in the index.