

Wellspring Financial Guide Questionnaire

1 About You		
Full Name		
Gender	☐ Male ☐ Female	
Date of Birth		
Street Address		
Mailing Address		······
Phone Numbers	Mobile Work	Home
Email Address		_
Marital Status	\square Single \square Married \square Separated \square Widowed	
Prior Divorce	\square Yes \square No \square If yes, were you married to your ex-spouse at lea	st 10 years? Yes No
Employment Status	\square Retired \square Employed \square Business Owner \square Homemaker	□ Not Currently Employed
Employer Name		_
Employer Address		
Occupation		
Gross Income / Salary	\$ per year Bonus / Commission \$	per year
FICO Score		
Desired Retirement Age		
2 About Your Spo	use or Partner	
Full Name		
Gender		
Date of Birth	, ,	
Street Address		
Mailing Address		
-		
Phone Numbers	AA - I! - AA/! -	U
Phone Numbers Email Address	Mobile Work	Home
Phone Numbers Email Address Marital Status	Mobile Work ☐ Single ☐ Married ☐ Separated ☐ Widowed	Home
Email Address	☐ Single ☐ Married ☐ Separated ☐ Widowed	
Email Address Marital Status		st 10 years? Yes No
Email Address Marital Status Prior Divorce	☐ Single ☐ Married ☐ Separated ☐ Widowed ☐ Yes ☐ No If yes, were you married to your ex-spouse at least	st 10 years? Yes No
Email Address Marital Status Prior Divorce Employment Status	☐ Single ☐ Married ☐ Separated ☐ Widowed ☐ Yes ☐ No If yes, were you married to your ex-spouse at least	st 10 years? Yes No
Email Address Marital Status Prior Divorce Employment Status Employer Name	☐ Single ☐ Married ☐ Separated ☐ Widowed ☐ Yes ☐ No If yes, were you married to your ex-spouse at least	st 10 years? Yes No
Email Address Marital Status Prior Divorce Employment Status Employer Name Employer Address	☐ Single ☐ Married ☐ Separated ☐ Widowed ☐ Yes ☐ No If yes, were you married to your ex-spouse at leas ☐ Retired ☐ Employed ☐ Business Owner ☐ Homemaker ☐	st 10 years?
Email Address Marital Status Prior Divorce Employment Status Employer Name Employer Address Occupation	☐ Single ☐ Married ☐ Separated ☐ Widowed ☐ Yes ☐ No If yes, were you married to your ex-spouse at least	st 10 years?

First Name	Middle Name	Last Name	Date of Bir
Getting to Know You			
t is the most important thing to yo	ou about money?		
t are your top two life goals – moi	netary and/or otherwise?		
t is your earliest memory of mone	y when you were a child – what do you r	ecall most vividly?	
t is your earliest memory of mone	y when you were a child – what do you r	ecall most vividly?	
t is your earliest memory of mone	y when you were a child – what do you r	ecall most vividly?	
t is your earliest memory of mone	y when you were a child – what do you r	ecall most vividly?	

3 About Your Children

Are you planning or expecting ar	ny changes in your lives – changing j	obs, looking after a parent, etc?	
Is there anything else that you fe	eel we should know as we build you	· Wellspring Financial Guide?	
5 Current & Future I	Housing		
	Housing stails for you and your spouse / parti	ner's current primary residence l	below:
Please list the housing de			below: ntly Rent Your Home
Please list the housing de	tails for you and your spouse / part		ntly Rent Your Home
Please list the housing de	Own Your Home	If You Curre	\$ per month
Please list the housing de If You Currently Date Purchased	Own Your Home	If You Curre	\$ per month \$ per year
Please list the housing de If You Currently Date Purchased Purchase Price	Own Your Home	If You Currer Rent Payment Renter's Insurance	\$ per month \$ per year
Please list the housing de If You Currently Date Purchased Purchase Price Original Mortgage Amount	etails for you and your spouse / particular for your Home	Rent Payment Renter's Insurance Other Expenses	\$ per month \$ per year \$ per year
Please list the housing de If You Currently Date Purchased Purchase Price Original Mortgage Amount Current Home Value	*tails for you and your spouse / particle. Own Your Home	Rent Payment Renter's Insurance Other Expenses	\$ per month \$ per year \$ per year
Please list the housing de If You Currently Date Purchased Purchase Price Original Mortgage Amount Current Home Value Current Mortgage Balance	tails for you and your spouse / particles Own Your Home / \$	Rent Payment Renter's Insurance Other Expenses	\$ per month \$ per year \$ per year
Please list the housing de If You Currently Date Purchased Purchase Price Original Mortgage Amount Current Home Value Current Mortgage Balance Time to Payoff Mortgage	etails for you and your spouse / particular for you and your spouse / particular for your Home /	Rent Payment Renter's Insurance Other Expenses	\$ per month \$ per year \$ per year
Please list the housing de If You Currently Date Purchased Purchase Price Original Mortgage Amount Current Home Value Current Mortgage Balance Time to Payoff Mortgage Mortgage Payment	tails for you and your spouse / particles Own Your Home / \$ \$ \$ \$ \$ months \$ per month	Rent Payment Renter's Insurance Other Expenses	\$ per month \$ per year \$ per year
Please list the housing de If You Currently Date Purchased Purchase Price Original Mortgage Amount Current Home Value Current Mortgage Balance Time to Payoff Mortgage Mortgage Payment Payment Includes Tax	tails for you and your spouse / particular for you and your spouse / particular for you and your spouse / particular for your Home	Rent Payment Renter's Insurance Other Expenses	\$ per month \$ per year \$ per year
Please list the housing de If You Currently Date Purchased Purchase Price Original Mortgage Amount Current Home Value Current Mortgage Balance Time to Payoff Mortgage Mortgage Payment Payment Includes Tax Payment Includes Insurance	tails for you and your spouse / partice. Own Your Home	Rent Payment Renter's Insurance Other Expenses	\$ per month \$ per year \$ per year
Please list the housing de If You Currently Date Purchased Purchase Price Original Mortgage Amount Current Home Value Current Mortgage Balance Time to Payoff Mortgage Mortgage Payment Payment Includes Tax Payment Includes Insurance Mortgage Interest Rate	tails for you and your spouse / partice. Own Your Home / \$ \$ \$ months \$ per month Yes	Rent Payment Renter's Insurance Other Expenses	\$ per month \$ per year \$ per year
Please list the housing de If You Currently Date Purchased Purchase Price Original Mortgage Amount Current Home Value Current Mortgage Balance Time to Payoff Mortgage Mortgage Payment Payment Includes Tax Payment Includes Insurance Mortgage Interest Rate Property Tax	tails for you and your spouse / particular for you and your spouse / particular for you and your spouse / particular for your Home	Rent Payment Renter's Insurance Other Expenses	\$ per month \$ per year \$ per year

IT YOU Plaif I	о виу а нем ноте	IT Plati to I	Rent a New Home
Estimated Purchase Date	1 1	Estimated Move Date	
Desired State of Residence		Desired State of Residence	
Estimated Purchase Price	\$	Rent Paymen	\$ per month
Mortgage Amount	- 	Renter's Insurance	
Down Payment		Other Expenses	
Mortgage Interest Rate	%	Describe Other Expenses	
Length of Mortgage	years		
Closing Costs			
Property Tax			
Property Insurance			
Other Expenses			
Describe Other Expenses			
6 Retirement Savi	ings		
Do you or your spouse	e / partner have IRA, 401(k) or other ret	irement savings accounts? If so,	please list the details below:
Your Reti	rement Savings	Your Spouse / Part	ner's Retirement Savings
Account Type		Account Type	
Current Balance	\$	Current Balance	\$
Your Contribution	\$ per year	Your Contribution	\$ per year
Employer Contribution	\$ per year	Employer Contribution	\$ per year
Account Type		Account Type	
Current Balance		Current Balance	
Your Contribution	\$	Your Contribution	\$
Employer Contribution	\$per year \$ per year □ N/A	Form Lawren Companies	\$ per year \$ per year
, .,	ş per year 🗀 N/A	1 1/1 11 1 1111	\$ per year 🗀 N/A
Account Type		Account Type	
Current Balance	\$	Current Balance	\$
Your Contribution	\$ per year	Your Contribution	\$ per year
Employer Contribution	\$ per year \text{N/A}	Employer Contribution	\$ per year $\ \square$ N/A
Account Type		Account Type	
Current Balance	\$	Current Balance	\$
Your Contribution	\$ per year	Your Contribution	\$ \$per year
Employer Contribution	\$ per year \(\subseteq \text{N/A} \)	Employer Contribution	\$ per year \square N/A
	F3. /33. 2//t		
Account Type		Account Type	
Current Balance	\$	Current Balance	\$
Your Contribution	\$ per year	Your Contribution	\$ per year
Employer Contribution	\$ per year	Employer Contribution	\$ per year

Please list the housing details for you and your spouse / partner's future primary residence below:

Taxable Savings Accounts

	Dο	١

you or your spouse / partner have any savings accounts funded from after-tax dollars? If so, please list the details below:

vings Accounts	Your Spouse / Partner's Sav	ts	Your Savings Acco
	Account Type		Account Type
	Current Balance \$		Current Balance \$
per yea	Account of Constallantian	per year	Average Contribution \$
	Account Type		Account Type
	Current Balance		6 151
per year	Accessed Combilection	per year	A
	Account Type		Account Type
	Current Balance \$		Current Balance \$
per yea	Average Contribution \$	per year	Average Contribution \$
	Account Type		Account Type
	Command Delemen		
per yea		per year	
	Account Type		Account Type
	Current Balance \$		Commant Balanca
per yea		per year	Average Contribution \$
	Account Type		Account Type
			6 151
per yea		per year	

Do you or your spouse / partner own any rental, vacation or investment property? If so, please list the details below:

Your Rental or Vacation Property				
Date Purchased				
Purchase Price	\$			
Original Mortgage Amount	\$			
Current Market Value	\$			
Current Mortgage Balance	\$			
Mortgage Interest Rate	%			
Length of Mortgage	years			
Time to Payoff	months			
Property Tax	\$ per year			
Property Insurance	\$ per year			
Other Expenses	\$ per year			
Describe Other Expenses				
Property Income	\$ per month			

restment property? If so, please list the details below:				
Your Spouse / Partner's Rental or Vacation Property				
Date Purchased				
Purchase Price	\$			
Original Mortgage Amount	\$			
Current Market Value	\$			
Current Mortgage Balance	\$			
Mortgage Interest Rate	%			
Length of Mortgage	years			
Time to Payoff	months			
Property Tax	\$ per year			
Property Insurance	\$ per year			
Other Expenses	\$ per year			
Describe Other Expenses				
Property Income	\$ per month			

Your Kelitai o	or vacation Property		Your Spot	se / rai tilei	"S Relital or va	ication roperty
Date Purchased	1 1		Date	Purchased	1 1	
Purchase Price	\$		Pur	chase Price	\$	
Original Mortgage Amount	• • • • • • • • • • • • • • • • • • •		Original Mortga	ge Amount		
Current Market Value	\$		Current M	arket Value		
Current Mortgage Balance			Current Mortga	age Balance		
Mortgage Interest Rate	%		Mortgage Ir	terest Rate		%
Length of Mortgage	years		Length o	f Mortgage		years
Time to Payoff	months		Tin	e to Payoff		months
Property Tax	\$	per year	P	roperty Tax	\$	per year
Property Insurance	\$	per year	Propert	y Insurance	\$	per year
Other Expenses	\$	per year	Othe	er Expenses	\$	per year
Describe Other Expenses			Describe Othe	er Expenses		
Property Income	\$	per month	Prope	erty Income	\$	per month
	ings Plans					
9 529 College Sav						
	o / partner have any Fac	Collogo Savings	Plans for your shil	drop? If so r	place list the	dotails bolow:
Do you or your spouse	e / partner have any 529	0 0	·			
	7.7	0 0	Plans for your chil		please list the o	details below: Year College Begins
Do you or your spouse	7.7	0 0	Annual Savings			
Do you or your spouse	e Current	Balance \$_	Annual Savings	Year Sav		
Do you or your spouse	c Current	Balance \$\$_	Annual Savings	Year Sav	vings Began	
Do you or your spouse	\$\$	\$	Annual Savings	Year Sav	vings Began	
Do you or your spouse	\$	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Annual Savings	Year Sav	vings Began	Year College Begins
Do you or your spouse	\$	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Annual Savings	Year Sav	vings Began	Year College Begins
Do you or your spouse	\$	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Annual Savings	Year Sav	vings Began	Year College Begins
Do you or your spouse Your Child's Name	\$	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Annual Savings	Year Sav	vings Began	Year College Begins
Po you or your spouse Your Child's Name Loans & Credit (\$\$ \$	\$\$\$\$\$\$\$\$	Annual Savings	Year Sav	vings Began	Year College Begins
Do you or your spouse Your Child's Name 10 Loans & Credit (Do you or your spouse)	\$ Current \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Balance \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_	Annual Savings mples include credi	Year Sav	vings Began	Year College Begins
Do you or your spouse Your Child's Name 10 Loans & Credit (Do you or your spouse personal loans, lines of	\$ Current \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$\$_\$\$ s\$ s\$ s\$ s\$ s\$ s\$ s\$ e any debt? Exare e list the details	Annual Savings mples include credibelow:	Year Sav	dent loans, aut	o loans, private
Do you or your spouse Your Child's Name 10 Loans & Credit (Do you or your spouse)	\$ Current \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Balance \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_ \$_	Annual Savings mples include credibelow:	Year Sav	vings Began	Year College Begins
Do you or your spouse Your Child's Name 10 Loans & Credit (Do you or your spouse personal loans, lines of	\$ Current \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$\$_\$\$ s\$ s\$ s\$ s\$ s\$ s\$ s\$ e any debt? Exare e list the details	Annual Savings mples include credibelow:	Year Sav	dent loans, aut	o loans, private
Do you or your spouse Your Child's Name 10 Loans & Credit (Do you or your spouse personal loans, lines of	\$ Current \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$\$_\$\$ s\$ s\$ s\$ s\$ s\$ s\$ s\$ e any debt? Exare e list the details	Annual Savings mples include credibelow:	Year Sav	dent loans, aut	o loans, private
Do you or your spouse Your Child's Name 10 Loans & Credit (Do you or your spouse personal loans, lines of	\$ Current \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$\$_\$\$ s\$ s\$ s\$ s\$ s\$ s\$ s\$ e any debt? Exare e list the details	Annual Savings mples include credibelow:	Year Sav	dent loans, aut	o loans, private
Do you or your spouse Your Child's Name 10 Loans & Credit (Do you or your spouse personal loans, lines of	\$ Current \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$\$_\$\$ s\$ s\$ s\$ s\$ s\$ s\$ s\$ e any debt? Exare e list the details	Annual Savings mples include credibelow:	Year Sav	dent loans, aut	o loans, private

__%

11 Projected Education Costs

Do you expect any education expenses for you, your spouse / partner or your children? If so, please list the details below:

Name	Annual Cost	Start Year	End Year	Type of Education
	\$			
	\$			
	\$			
	\$			
	\$			
	\$			
	\$			
	\$			

12 Major Financial Goals & Expenses

Do you have any major goals or expenses? Examples include a weddings, vacations, home purchases, business start-up costs, caring for parents or siblings, alimony, child support, etc. If so, please enter the details of your planned expenses below:

Name	Description of Expense	Annual Cost	Start Year	End Year
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		

Other Income

Do you or your spouse / partner have any other current or expected sources of income? Examples include monetary gifts, inheritance, alimony, child support, etc. If so, please list the details of your income below:

Name	Source of Income	Annual Income	Start Year	End Year
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
		\$		
	<u></u>	\$		

	count(s) below:				n? If so, pleas
Name	Current Balance	Start Ye	ear End Ye	ear Last Yea	ar's Distributio
	\$			\$	
	<u> </u>			<u> </u>	
	<u> </u>				
	\$			<u> </u>	
	<u> </u>			\$	
	\$			<u> </u>	
Pensions					
	partner receive any ongoing ts, which are listed separately				from social
Name	Annual Pension	Adjusted for	From SS Covered	d Percent to	Age Pens
		Inflation	Employment	Beneficiary	Starts
	\$	☐ Yes ☐ No	☐ Yes ☐ No	%	
	\$\$	☐ Yes ☐ No	☐ Yes ☐ No		
	\$	☐ Yes ☐ No	☐ Yes ☐ No	%	
Cocial Cocumity					
Social Security					
Please visit www.ssa.gov	v/myaccount to get your estim				
Please visit www.ssa.gov need to create an accour	v/myaccount to get your estim nt and verify your identity. If p tach a copy of your Social Secu	ossible, please req	uest your Past Socia	I Security Covered	
Please visit www.ssa.gov need to create an accour	nt and verify your identity. If p	ossible, please req urity Statement and	uest your Past Socia	al Security Covered	
Please visit www.ssa.gov need to create an accour well. Please print and att	nt and verify your identity. If p tach a copy of your Social Secu SS Estimate at 6:	ossible, please req urity Statement and	uest your Past Socia d list the details belo	Il Security Covered ow: SS Esti	Earnings as
Please visit www.ssa.gov need to create an accour well. Please print and att	nt and verify your identity. If peach a copy of your Social Secu SS Estimate at 6:	oossible, please req urity Statement and SS	uest your Past Social list the details belo	ol Security Covered SS Esti	Earnings as mate at 70 per mo
Please visit www.ssa.gov need to create an accour well. Please print and att	nt and verify your identity. If percent and verify your social Secu SS Estimate at 6:	cossible, please requirity Statement and SS month \$	uest your Past Social list the details below Estimate at FRA per mon	ol Security Covered SS Esti	Earnings as
Please visit www.ssa.gov need to create an accour well. Please print and att	st and verify your identity. If percent and verify your social Secu SS Estimate at 62 \$\$ per	cossible, please requirity Statement and SS month \$	uest your Past Social list the details below Estimate at FRA per mon	ol Security Covered SS Esti	Earnings as mate at 70 per mo
Please visit www.ssa.gov need to create an accour well. Please print and att Name Life Insurance & A Do you or your spouse / p	st and verify your identity. If percent and verify your social Secu SS Estimate at 62 \$\$ per	possible, please requirity Statement and sta	uest your Past Social list the details below the	Il Security Covered SS Esti th \$ th \$	mate at 70 per mo
Please visit www.ssa.gov need to create an accour well. Please print and att Name Life Insurance & A	st and verify your identity. If place a copy of your Social Secu SS Estimate at 6: per \$\$ per Annuities partner have life insurance or	possible, please requirity Statement and sta	uest your Past Social list the details below the	Il Security Covered SS Esti th \$ th \$	mate at 70 per mo per mo by your Expiration
Please visit www.ssa.gov need to create an accour well. Please print and att Name Life Insurance & A Do you or your spouse / p employer? If so, please li	st and verify your identity. If per cach a copy of your Social Security SS Estimate at 6: \$ per	possible, please requirity Statement and sta	uest your Past Social list the details below the	Il Security Covered ow: SS Esti th \$ th \$ drectly or provided	mate at 70 per mo per mo

\$_____\$___

\$_____

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Agreement



Wellspring Financial Partners is required to provide you with a clear description of the services we provide and the terms under which our services are provided. This information is detailed below. Please acknowledge that you have read, understand and agree to these terms and conditions by marking the checkbox below and typing your full name.

This agreement describes the financial advising relationship l	between Wellspring Financial Partners (hereinafter "Firm" or
"Wellspring") and	(hereinafter "Client").

Thank you for the opportunity to provide you with financial guidance. Wellspring welcomes the opportunity to work with you as your financial planner. This agreement outlines the terms of the financial planning engagement between Wellspring and the Client. If the scope or terms of the financial planning engagement change, any such change must be written, agreed to and signed, either electronically or traditionally, by all parties to this engagement. Please be assured that all information that you provide will be kept strictly confidential. During the financial planning engagement, Wellspring may, on occasion, be required to consult with other third-party professionals at which time Wellspring will obtain your written permission to disclose your personal information. This engagement includes all services required to develop a Wellspring Financial Guide (WFG). These services include and are limited to:

- Reviewing the information provided in this Worksheet.
- Holding up to two telephone conversations to clarify your provided information and prioritizing your goals and objectives.
- Development of a Wellspring Financial Guide outlining current financial situation and projections with recommendations including income, net worth, savings, spending, and insurance recommendations. The WFG will contain recommendations designed to meet your stated goals and objectives, supported by relevant financial summaries and recommendations for action to implement the agreed upon recommendations.
- Transmitting electronically and delivery of a hard copy of the Wellspring Financial Guide that may be reviewed in a phone call or an in-person meeting with the Client. Determining necessity to revise your Wellspring Financial Guide.

The engagement will end and the fee fully earned upon delivery of the services described above. Either party may terminate this agreement prior to that time by notifying the other in writing electronically, in the same manner in which this agreement was entered into. Any portion of the fees earned prior to the date of termination will be determined in our reasonable discretion and will be due and payable in full. These services will be charged on a flat-fee basis of \$160.00 for the Wellspring Financial Guide and associated telephone or in-person discussions. You agree to pay all charges in full within 15 days of billing. Please make checks payable to Wellspring Financial Partners.

In order to ensure that the Wellspring Financial Guide contains sound and appropriate recommendations, it is your responsibility to provide complete and accurate information regarding pertinent aspects of your personal and financial situation including objectives on this questionnaire. The information on this Worksheet and any other relevant information should be disclosed in a timely manner and it is your responsibility to ensure that any material changes to the above noted circumstances are disclosed to Wellspring on a timely basis since they could impact the financial planning recommendations. Wellspring acknowledges our responsibility to adhere all applicable federal and state rules and regulations. At all times during this engagement, Wellspring shall place your interests ahead of our own when providing professional services. In addition, since this engagement includes financial planning services, Wellspring is required to act as a fiduciary, the highest standard for financial services professionals.

Form ADV Brochure Disclosure Document and Privacy Policy: The Form ADV Brochure Document contains important disclosures about the advisory process, the Firm's advisory fees and the background and experience of the Firm's associates. Additional information about the Firm is publically available and may be viewed at http://adviserinfo.sec.gov/. The Client is encouraged to review this information. By signing this agreement, Client agrees to its provisions and acknowledges receipt of the Firm's 1) Form ADV Brochure Document and 2) Privacy Policy.

Electronic Delivery: The Client authorizes the Firm to deliver, and the Client agrees to accept, all required regulatory notices and disclosures, as well as all other correspondence from the Firm, via electronic mail. Information and documents provided by the Firm will include, but are not necessarily limited to, Form ADV updates and offers, Client account reports prepared by the Firm, the Firm's annual Privacy Policy Notice delivery, disclosures required by the SEC and written communications from the Firm. The Firm may receive, via electronic means, the Client's consent to assignment of this Agreement. The Firm will have completed all delivery requirements upon the forwarding of such document, disclosure, notice and/or correspondence to the Client's last provided email address. The Client may notify the Firm in the event the Client does not want electronic delivery of information. The Client has the right to withdraw its consent to electronic delivery without the imposition of any fee or condition.

By marking the checkbox below and entering your full name(s) in the space provided below, you	are signing this agreement:
\square I have read, understand and accept this agreement and I agree to be bound by the terms herein	
Client Name:	Date Signed://
Client Name:	Date Signed://